

# LANGHAM HOTEL HONG KONG COMBINES LUXURY, ADVANCED COMMUNICATIONS WITH NORTEL IP SOLUTION

**ENHANCES TECHNOLOGY, IMPROVES GUEST SERVICE, NETWORK RELIABILITY**

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HONG KONG - Langham Hotel Hong Kong is meeting the increasing need of travelers to stay connected anywhere, anytime through Nortel\* [NYSE/TSX: NT] IP technology.

The new technology enables the hotel to offer a range of voice and potential multimedia features to its guests. The 495 rooms and suites in the hotel are being equipped with the latest [Nortel IP Phone 2007](#) running on the [Nortel Communication Server 1000](#) system to provide a real-time communication experience to its customers. The IP phones feature full-color touch-screens with larger, user-friendly displays providing access to hotel services.

"Our guests – and especially our business travelers – have ever-increasing needs for easy-to-access, reliable communications to stay connected with customers, colleagues, families and friends wherever they are in the world. Nortel's IP phone solution helps us to reinforce our position as a leader in bringing a rich, high-tech experience to our guests," said Mr Nigel Roberts, managing director of the Langham Hotel, Hong Kong. "Replacing the old PBX telephone system with the Nortel's IP technology allows us to simplify our network management and enhances the overall service and experience for our guests."

"We have a solid track record of successful deployments of Nortel IP phone systems around the globe," said David Wong, managing director, Nortel Hong Kong, Macau and South China. "The Nortel solution is designed to allow the Langham Hotel to streamline its administration and operations through the use of unified messaging features, which ultimately increases staff productivity and helps the Langham Hotel reinforce its commitment in delivering the best possible service to its customers."

The [Nortel IP Phone 2007](#) deployed by the Langham Hotel incorporates a color touch-screen supporting a variety of multimedia applications. Nortel's IP Phone 2007 runs on the [Nortel Communication Server 1000](#) (CS 1000), a server-based, full-featured IP PBX designed to provide the benefits of a converged network plus advanced applications enabling a full suite of multi-media capabilities.

According to a recent study by global growth consulting company, Frost & Sullivan - Asia Pacific Enterprise Telephony Market, CY2005 - Nortel led the enterprise telephony market in Hong Kong in 2005. The study also revealed that Nortel had the highest market share in New Zealand, the Philippines and Taiwan for that same year.

## **About Nortel**

Nortel is a recognized leader in delivering communications capabilities that enhance the human experience, ignite and power global commerce, and secure and protect the world's most critical

information. Our next-generation technologies, for both service providers and enterprises, span access and core networks, support multimedia and business-critical applications, and help eliminate today's barriers to efficiency, speed and performance by simplifying networks and connecting people with information. Nortel does business in more than 150 countries. For more information, visit Nortel on the Web at [www.nortel.com](http://www.nortel.com). For the latest Nortel news, visit [www.nortel.com/news](http://www.nortel.com/news).